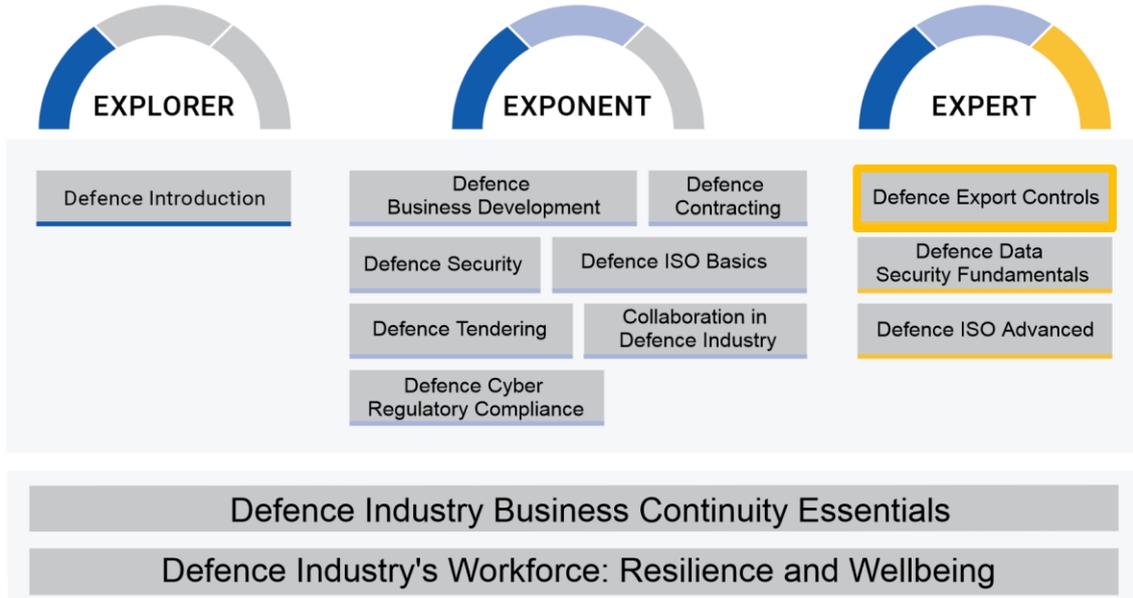# DEFENCE EXPORT CONTROLS

Target audience
This seminar addresses businesses at the "Expert" level - those already in the market and now needing specific skill areas.

Seminar structure

Virtual workshops	eLearning modules	Podcasts
4	1	1

Expected outcomes
- Describe the compliance requirements for Australian Defence SMEs when handling US origin Controlled Technology
- Discuss the operational requirements of being a Technology Control Officer for an Australian Defence SME
- Identify Australian and US Origin Controlled Technology
- Demonstrate best practice processes for managing US Origin Controlled Technology in an Australian context.

Content
Defence Export Control Regulations are enforced by most western nations as a form of security for that nation's indigenous technology and capability. They describe how these technologies and capabilities can be utilised and share, with protection from diversion being the primary goal. Technologies are divided into military use and dual use, the latter being those that can have both a commercial and military use.

Australia's regulations are administered by Defence Export Controls (DEC), who administers the Defence and Strategic Goods List (DSGL). As a result of the strong US Defence ties, Australian businesses must also be aware of the US International Traffic in Arms Regulations (ITAR) and Export Administration Regulations (EAR), administered by the Departments of State and Commerce respectively. The US regulations are extra territorial in nature, meaning Australian business must be compliant with the US regulations in their day to day operations.

Maintaining compliance with Defence Export Controls is paramount for Defence business in the current environment. Should there be a breach of the regulations, companies and individuals may be subject to hefty financial penalties and – in extreme cases – custodial sentences. The recent extradition of a Sydney based business man to face ITAR penalties in the US shows that the topic is immediately relevant.

Goal's seminar, delivered by our resident ITAR and EAR specialist, will raise awareness of the various export control regulations applicable to Australian businesses. It will address the following:

- An overview of the ITAR, EAR, and DEC
- How the ITAR and EAR applies to all levels of your business
- How to establish a compliance program in your business
- Advice on the transfer and retransfer requirements for sub-contractors
- Record keeping requirements
- Details on licensing and agreement types relevant to Australian businesses.

TIMING	LEARNING MODULE	FORMAT	EST. TIME TO COMPLETE
On demand	• Introduction to seminar and facilitator • Description of seminar incl learning outcomes	Podcast	30 minutes
Before Week 1	• High level overview eLearning course to set a common level of introductory awareness.	eLearning	30 minutes
Week 1 Defence Export Controls Introduction – virtual workshop title	• Introduce participants to the concept of Defence Export Controls, both from an international and Australian Perspective. • Provide an overview of the Australian regulations as they apply to SMEs.	Virtual workshop 1	30 min bump in, 60 minutes, plus 30 minutes optional chat room participation

Week 2 The US Regulations – ITAR – virtual workshop title	• Introduce participants to the US Regulations. • Provide an overview of the US ITAR regulations as they apply to Australian businesses, particularly the methods by which controlled technology will be made available and the broad implications of the ITAR for Australian businesses.	Virtual workshop 2	30 min bump in, 60 minutes, plus 30 minutes optional chat room participation
Week 3 The US Regulations – ITAR Technical data and the EAR – virtual workshop title	• Discuss the implications for the management of ITAR technical data and information. • Provide an overview of the US EAR regulations as they apply to Australian businesses. • Discuss the differences between the ITAR and EAR as they relate to Australian businesses.	Virtual workshop 3	30 min bump in, 60 minutes, plus 30 minutes optional chat room participation
Week 4 How to comply with Defence Export Controls – virtual workshop title	• Discuss the compliance requirements inherent to US and Australian Defence Export Controls. • Provide case studies for the review and analysis of errors made by various businesses and how these can assist Australian business compliance. • Provide best practice advice based on Industry and Defence perspectives.	Virtual workshop 4	30 min bump in, 60 minutes, plus 30 minutes optional chat room participation
TOTAL COURSE DURATION			**4.5 hours**

Facilitator

Kevin Chenney

Kevin Chenney is a Senior Consultant with Goal Professional Services. Kevin spent twelve years in the Royal Australian Navy as a Maritime Warfare Officer before his departure in late 2012. Kevin has worked with Defence Industry for the majority of his time post service

and brings with him an awareness of the Defence Force from an operational and training perspective. Kevin joined Goal in 2017 as our Export Control/ITAR/EAR specialist and is responsible for compliance audits, reviews, and training in this area. This has included delivering face to face training, developing online training modules and supporting clients in best practice Export Control processes and procedures. Kevin is focussed on ensuring Australian Defence Industry are compliant with the various applicable Export Control regulations. Kevin also holds a Business Development role, meaning he is active in Industry events and initiatives.

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